

The Evolving Geopolitics of Natural Gas in Venezuela and Bolivia

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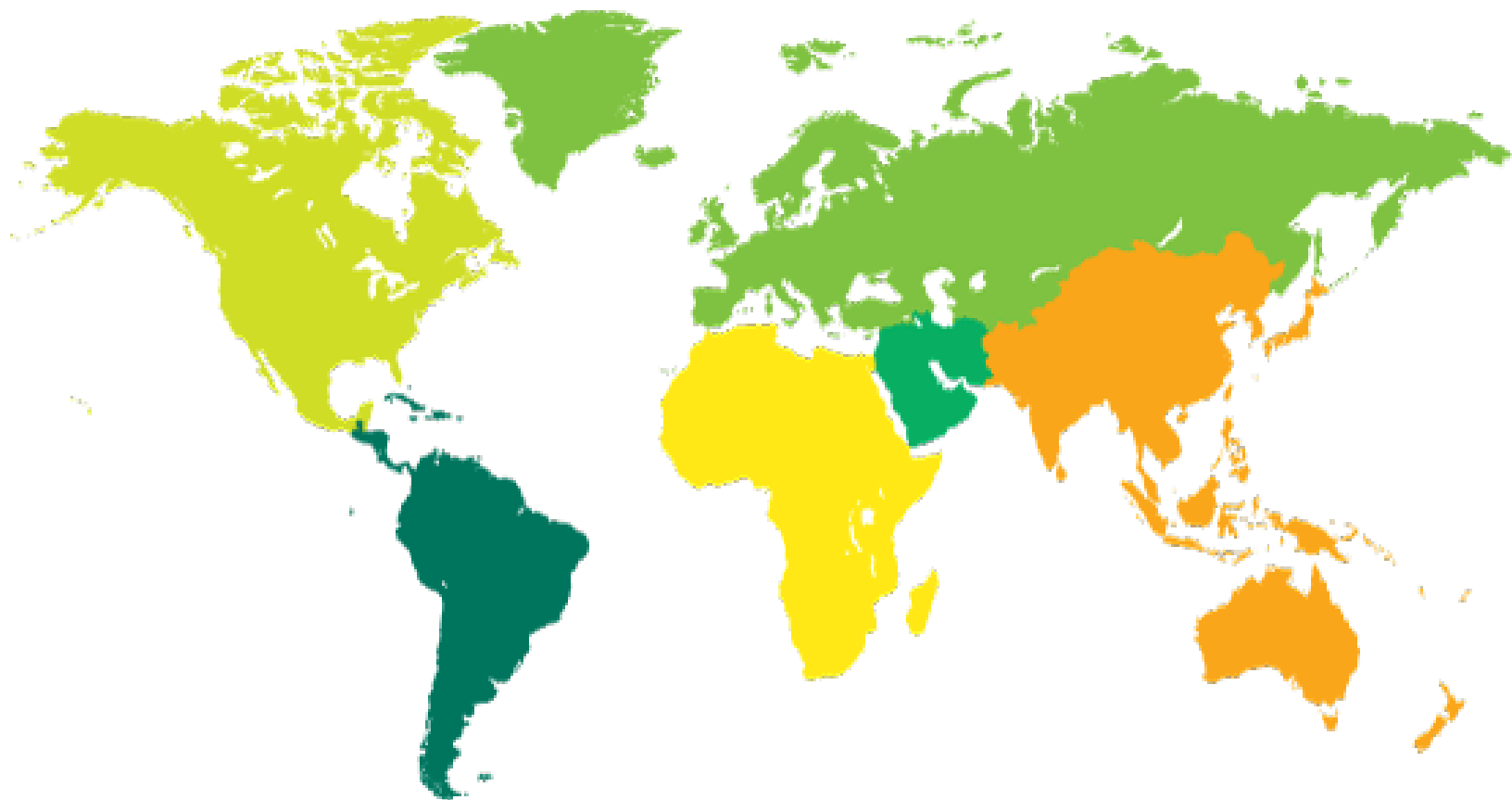
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Proved reserves at end 2009

Trillion cubic metres



8.06 S. & Cent. America	9.16 North America	14.76 Africa	16.24 Asia Pacific	63.09 Europe & Eurasia	76.18 Middle East
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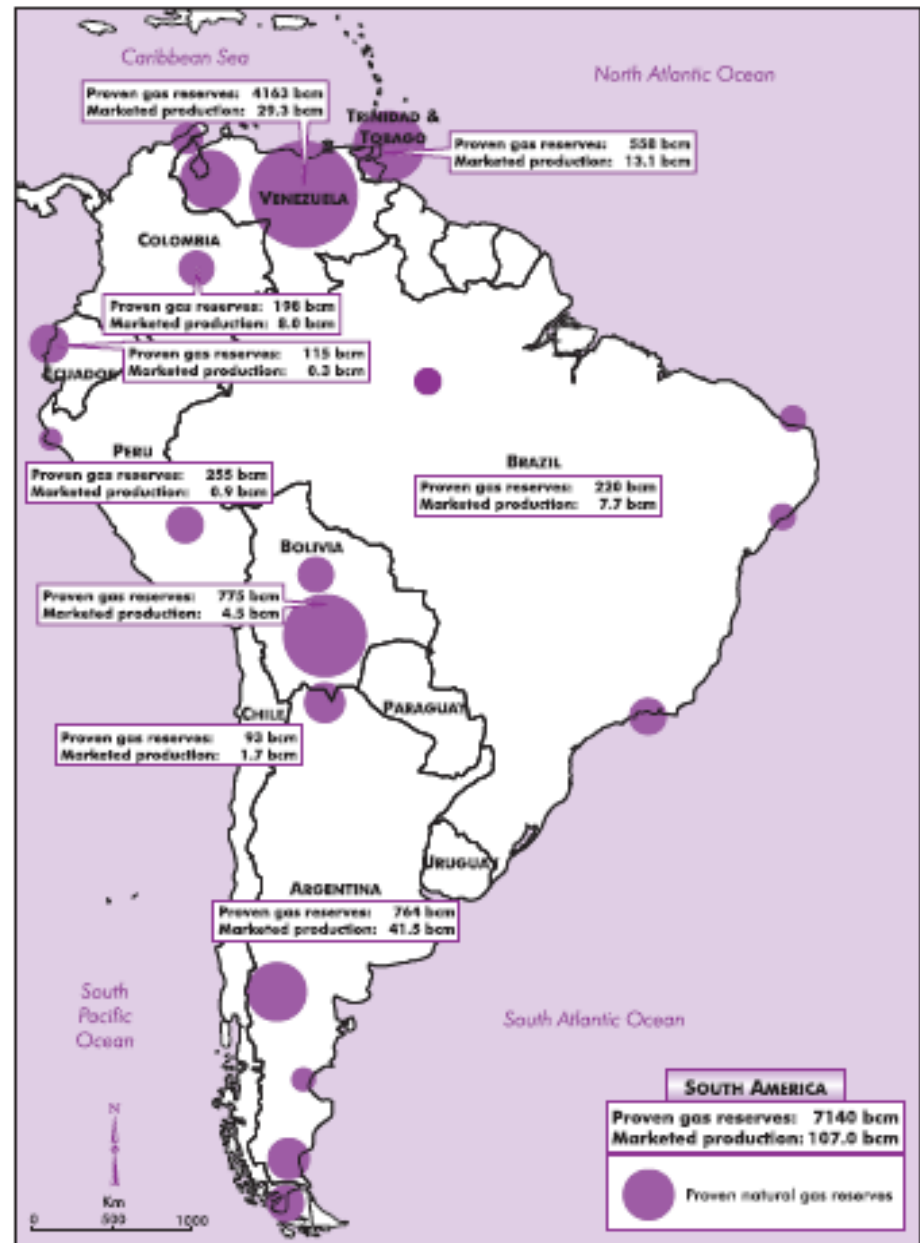
South America

- Not a major player in world of natural gas
- Is Developing Pipeline and LNG export capacity
- Is attracting DFI for natural gas projects
- Regional Market potential
- Geopolitics impact integration of regional and global gas markets

Gas Geopolitics in South America

- Foreign Policy issues
 - Gas as bargaining chip
- Projection of domestic issues into international relationships
 - Energy Security
 - Supply domestic market first
 - Peru – new field
 - Domestic supply at low prices
 - Argentina – existing fields

Map 2 South America's natural gas reserves (1 January 2002) and 2001 production



Source: IEA.

South American Gas- Daring to Tap the Bounty
IEA, 2003

Gráfico N° 6
Gasoductos en funcionamiento



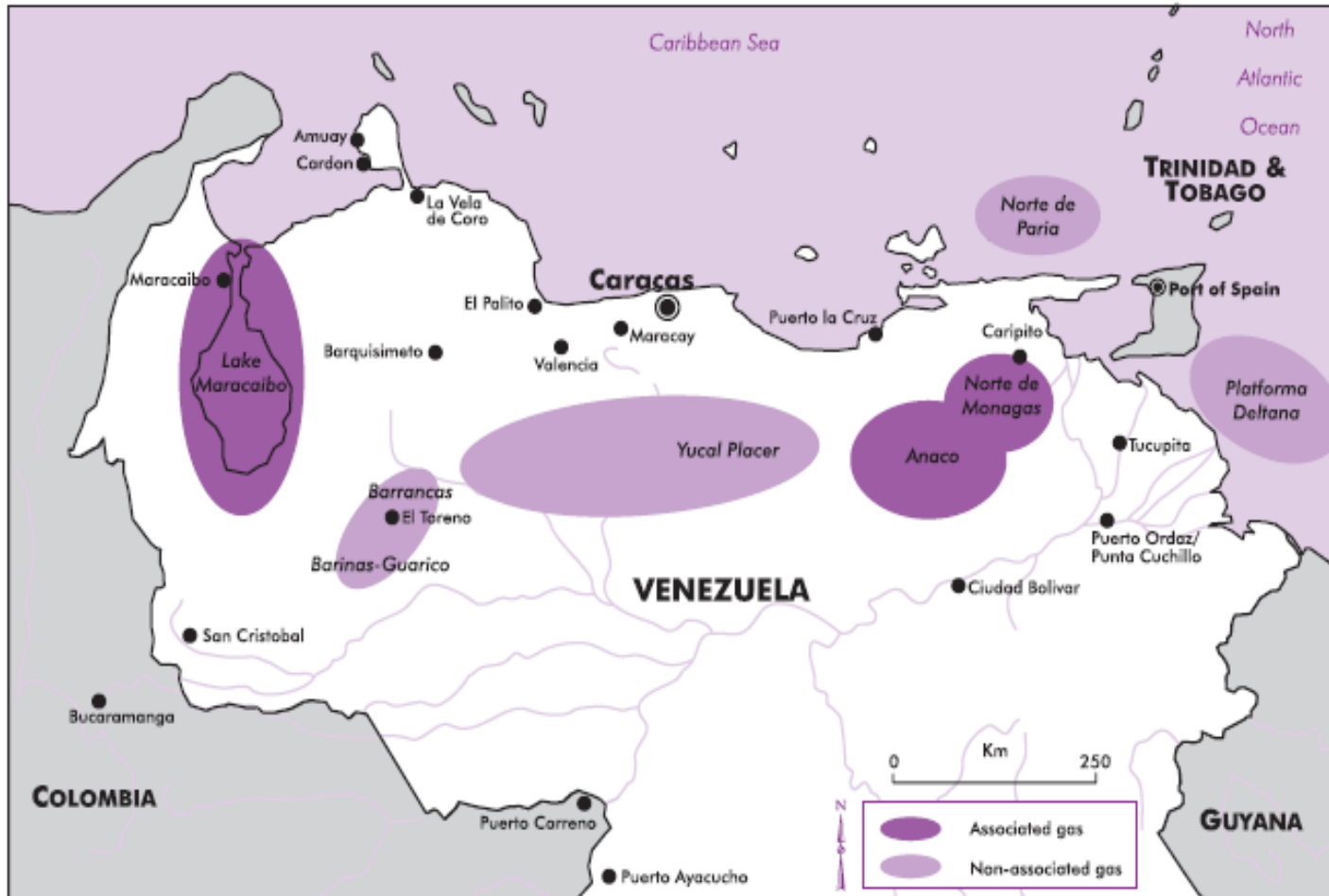
REFERENCIAS

- En Operación
- Construido sin op.
- Cuenca Gasífera

“Estrategia Boliviana de Hidrocarburos”
Ministerio de Hidrocarburos y Energía
Septiembre 2008

Venezuela

Map 12 Venezuela's natural gas basins



Venezuela

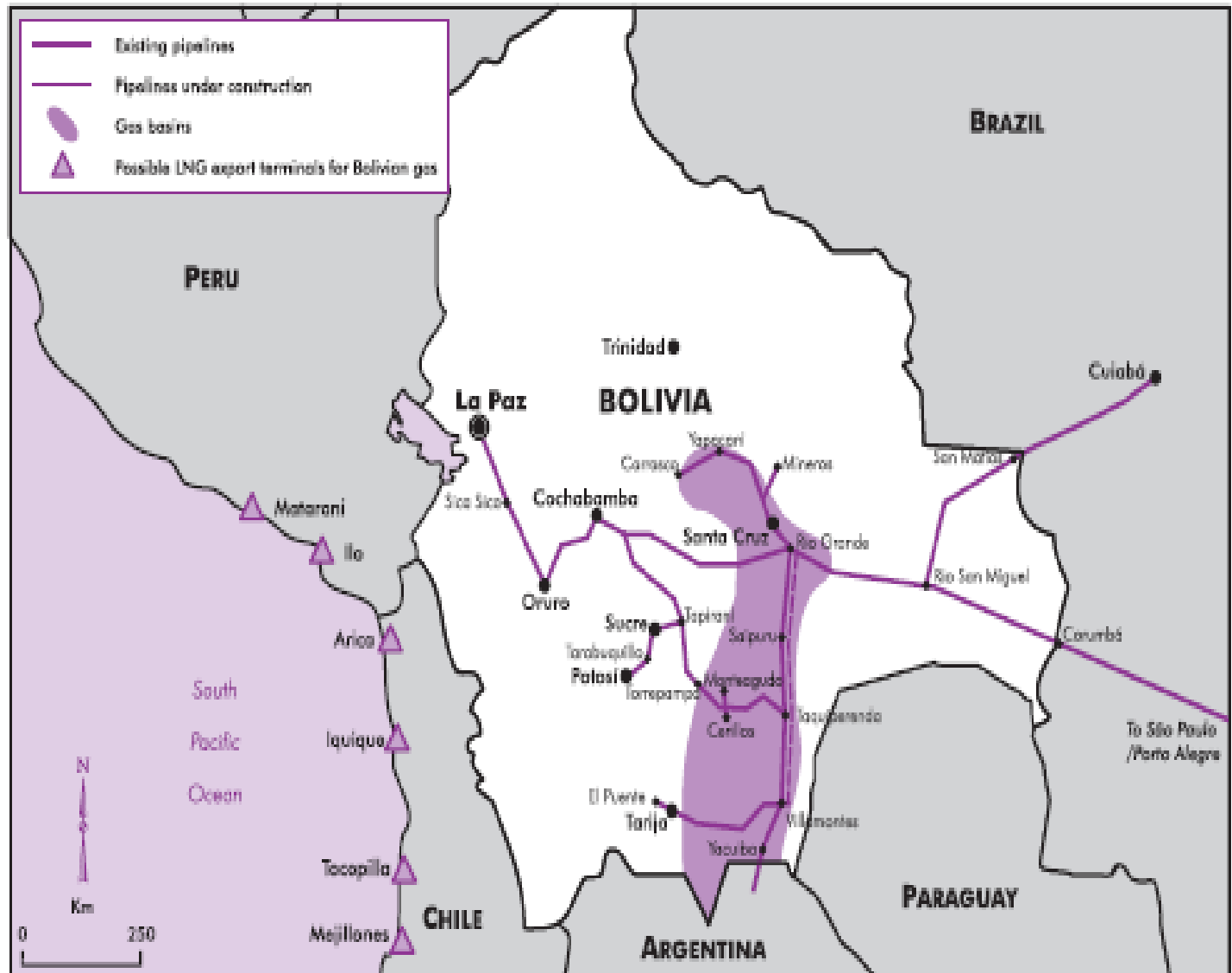
- Slow to develop gas resources (200 tcf proved)
- Import from Colombia, but expect export next year
- Trinidad & Tobago border issues resolved
- 3 basins to be tapped
 - Chevron in Deltana
- New legislation in the works – a la petroleum
 - Retroactive?
 - But who cares?

Elections in 2012

will drive search for investments

- 2010 power & food shortages
- 2010 Legislative elections opposition gains
- 2012 Presidential elections

Map 9 Bolivia's natural gas basins and transmission infrastructure, 2002



Final Destination of Bolivian Gas Production (2009)

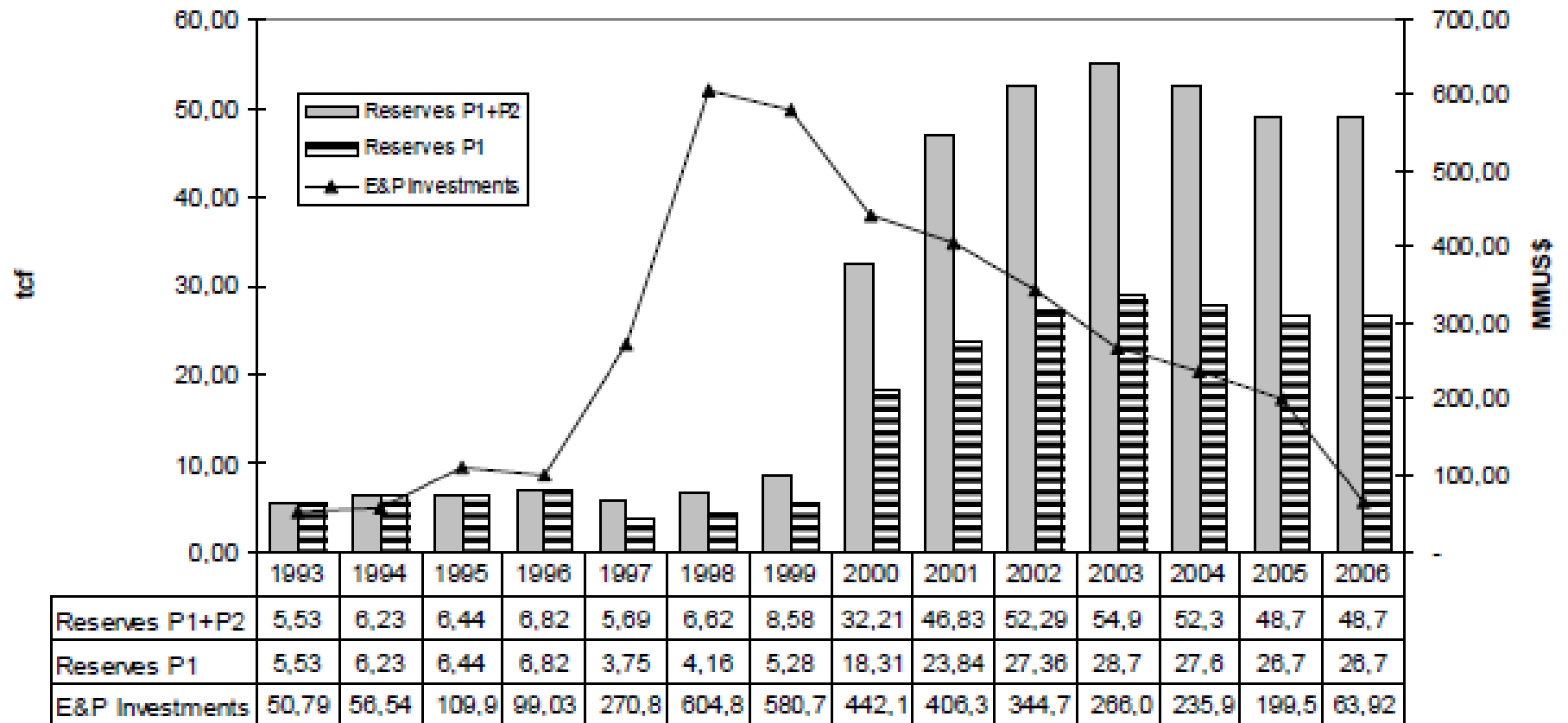
Market	MMcmpd	% of Total
Destined for São Paulo, Brazil (GSA)	23.40	63.7%
Destined for Bolivia's Domestic Market	6.69	18.3%
Destined for Argentina	4.66	12.7%
Destined for Cuiabá, Brazil	2.00	5.3%
Total Bolivian Gas Production	36.75	100.0%
Total Bolivian Gas Production Capacity	43.72	

Source: YPFB

Bolivia

- Reserves situation in disarray
 - EIA 2007: 24tcf proven
 - Ryder Scott 2010: rumored 9.7-13 tcf. P1 & P2
 - Needs 12.7 P1 to fill domestic & foreign mkts 10 years
- Investments
 - down to \$63.92 million in 2006
 - Virtually same as before Capitalization in 1990s.

Bolivia: Natural Gas Reserves and Investment



Source: Ministry of Hydrocarbons and CBH, 2006

- Domestic market issues
 - ‘industrialization’ been problematic
 - India-financed Mutun steel project
 - Power sector dominates, little household
 - Import LPG
 - Transportation
- Argentine market questions
- Chile issue